



Michelin North America
Shane LeRow, Fleet Account Manager
555 South Cholla St.
Gilbert, AZ 85233

To Whom It May Concern:

May 21, 2003

R&N Trucking is a locally owned, family operated company in the Phoenix region which primarily hauls block on flat bed trailers in a construction environment. We have run Michelins on our trucks since the company began six years ago, and upon hearing of the benefits of the Michelin X-One and the advantages they bring to a fleet, we began to retrofit some of their tractors and trailers to see how they performed.

The results have been a savings of 800 pounds our tractors going from 11R22.5 tires in dual to 445/50R22.5 X-One XDA H/T drives, and an additional 800 pounds on the trailer positions transitioning from 11R22.5 tires in dual to the Michelin 445/50R22.5 X-One XTE. Our drivers are happy with them with the most notable comments pertaining to an increase in traction, better handling, and improved stability. Additionally, the fleet as recognized a noticeable reduction in fuel consumption, with one of the trucks improving the fuel mileage from 6.5 to 7.1 miles per gallon, almost a 10% improvement.

The Michelin X-One has done what it said it would. It lowered the overall weight of the tractor and trailer, improved the handling and performance of our trucks, and has increased our fuel mileage in an effective, measurable way. As a result, our newest delivery of trucks is being received from the Mack factory outfitted with X-Ones, and we look forward to the benefits they will bring to our business.

Sincerely,

A handwritten signature in black ink, appearing to read 'Keith Lister', is written over a white background.

Keith Lister, General Manager
R&N Trucking, Inc.
2425 N. Center St.
Mesa, AZ 85201