



March 8, 2005

Vic Leiviska
Fleet Account Manager
Michelin North America
5218 Springlawn Ave.
Roanoke, VA 24018

C. R. Quesenberry, Inc.
Jobber, Chevron Products Company
143 Deadmore St.
P.O. Box 158
Abingdon, VA 24212

Phone 276 628 2104
Fax 276-628-6548

Dear Vic,

Thank you for introducing us to the Michelin wide base X-One tires. Being a regional fuel hauler, we are continually looking for ways to save weight so we can haul more fuel. We have been using the X-Ones for over a year and a half and continue to see the benefits of using this innovative product.

- After switching to the X-One XDA-HT and the X-One XTE we have reduced our tractor/trailer combination weight by 850 pounds. With this savings we are able to haul an additional 137 gallons of gas per run. This adds over \$3500 per truck, to our bottom line each year.
- Our trucks were running the XDA-HT dual tires on the drives. After installing the X-Ones, we were also very pleased to see our fuel mileage increase by an average of 3-4%. This will give us over \$1000 in fuel savings per year per truck.
- Over the past year and a half we have been getting the same mileage on the X-One tires versus the dual Michelin tires.

We are convinced that the Michelin X-One tires are the best tires for our fleet. We will continue to order all of our new tractor and trailers with the X-One product line.

We are extremely happy to be running the Michelin X-One tires in our fleet. Michelin is the only tire manufacturer that was able to provide us with the weight savings and the fuel savings we desired. We would like to thank Michelin for introducing us to the X-One tires and for helping us improve our bottom line.

Sincerely,

Greg Quesenberry
Owner