

Loyal Limited

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Michelin America Truck Tires
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To Whom It May Concern:

May 14, 2003

I would like to start off by saying "Thank you" to Michelin for the exceptional service and attention I have received since my first purchase of X-Ones. The original concept I began with in regards to the Michelin X-Ones was purely weight conscious, but the overall increase in fuel economy and the almost unbelievable handling of the 445/50R22.5 X-One XDA H/T and X-One XTE has made them the mandatory tire for my fleet. It has allowed me to utilize larger horsepower, higher torque, roomier trucks for my drivers and still obtain the payload for maximum profitability.

With the original goal to save weight, the X-Ones have enabled me to add approximately 1,000 additional pounds of payload that I could not have carried on duals, and the additional revenue has translated to roughly \$30 per payload per day while lowering operating costs because of a half a mile per gallon increase in fuel efficiency. For example, the fuel economy improved from 6 to 6.5 miles per gallon. That amounts to an improvement in fuel efficiency of just over 8%, effectively lowering my fuel bill while significantly improving handling at the same time.

One particular unit with X-One XDA H/T drive tires and X-One XTE trailer tires was going through Flagstaff, AZ twice a day on I-40 and I-17. In all weather conditions through the mountains, including snow, ice, sleet, rain, and hail, not once were chains ever needed. Additionally, these tires have withstood 120-plus degree desert heat in the summer, and harsh snow and ice all winter. The feedback from the drivers has been that the tires have handled phenomenally in all conditions, outperforming the traditional tires in dual.

As an owner and driver of one of the trucks in my fleet and having personally driven over 100,000 miles on X-Ones, I have experienced the handling and capabilities of the tires, verifying the comments of my drivers.

Sincerely,



Bob Kerl, President
Loyal Limited
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